

Kestra chose Bonafide as their ERP partner to help in their mission to provide innovative, intuitive medical technologies to protect and support at-risk patients.

Situation

Kestra Medical Technologies, Inc. is a wearable medical device and digital healthcare company that helps protect cardiac patients with monitoring and therapeutic products that are intuitive, intelligent, and mobile. Kestra innovations empower providers and patients to collaborate toward better care and improved outcomes.

Problem

According to the American Heart Association Heart and Stroke Statistics (2022), 436,000 Americans die each year from an out of hospital cardiac arrest.¹ In many cases, early defibrillation can restore a victim's heart rhythm to normal. The ASSURE[®] system from Kestra is a modern Wearable Cardioverter Defibrillator (WCD) offering to help protect patients at risk of sudden cardiac arrest. In launching this product, Kestra needed an ERP software platform to grow and drive business.

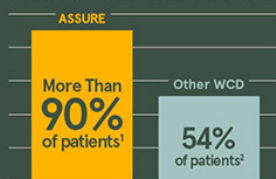
Solution

Kestra aims to create best-in-class products and platforms through active research and product development, always putting safety, efficacy, ease of use, and patient and caregiver empowerment at the forefront. Kestra chose Bonafide as their ERP partner to help in their mission to provide innovative, intuitive medical technologies to protect and support at-risk patients.



Redefining WCDs for the Modern World

Freedom from False Positive Shock Alarms



>90% of ASSURE system patients never experience a false alarm



SensorFit[™] Garment design helps optimize patient protection, resulting in median wear time >23 hours/day¹



First shock success rate is >95%¹

Disclaimer: A controlled, head-to-head study evaluating the comparative performance of these devices has not been done.

1. ACE-PAS (NCT03554003, n = 1,658). Data on file.

2. Ariles, J. et al. J Interv Card Electrophysiol. 2023;66(7):1723-1728.

¹ American Heart Association, "CPR Facts & Stats," <https://cpr.heart.org/en/resources/cpr-facts-and-stats>

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PATIENT INTAKE

Bonafide delivers the ultimate patient intake workflow. Managing incoming patient intakes with a streamlined worklist system empowers you to make informed decisions on how to proceed with each patient.



BILLING & A/R MANAGEMENT

Without a smart billing system, your business will be chronically under-reimbursed. Bonafide's billing software provides an array of easy-to-use web-based tools that scrub, track, validate coding, mitigate denials, and audit payer payments against payer contracts to ensure clean claims and complete payment.



REVENUE CYCLE MANAGEMENT

Bonafide tracks all claim touchpoints with built-in reporting tools and the KPI metrics you need to make smart business decisions to improve your DSO and increase employee productivity.



DOCUMENTATION MANAGEMENT

Bonafide's document management system is included in our seamless software at no additional charge. Our cloud-based storage makes storing, sharing and accessing digital files safe and easy and centralizes your staff job tools.



SUPPLY CHAIN MANAGEMENT

Managing your supply chain is a delicate process and Bonafide uses advanced inventory management and on-demand planning techniques to help you make the right decisions.



INVENTORY MANAGEMENT

At Bonafide, we have operational intelligence built into our software so that you can track every item rented or sold. This data is seamlessly exported to your General Ledger of choice so you can accurately know your margins on individual categories of business.



DELIVERY & LIVE ASSET TRACKING

Our delivery software is user-friendly and smartphone-enabled, so there are no additional devices to buy your delivery staff. Your delivery staff can use Bonafide to collect a digital time-stamped signature upon delivery.



ORDER TO CASH PROCESSING

Bonafide streamlines your order to cash processing by eliminating manual bottlenecks, preventing errors and establishing a smooth flow from order intake to delivery confirmation ensuring timely billing and payment.



HOSPICE WORKFLOW & MANAGEMENT

Bonafide is the leader in managing facility customers like hospice and nursing homes. We provide a comprehensive offering that allows you to partner with your customers like never before. Bonafide's customer-facing facility portal allows them to manage orders, track order progress, and request service and pickups, all while keeping their management informed automatically.



PATIENT RESUPPLY INTEGRATION

Bonafide provides an easy and efficient way to manage your patient resupply program. As a DME provider, you have the ability to manage patients resupply on our core platform or you can choose one of our partners for resupply such as Snapworx, Sleep Solutions Services (S3), and CMB Solutions.



POINT OF SALE

Bonafide offers a true point of sale system that is easy to use. It allows both patient-centric transactions as well as anonymous purchases. Patient transactions are stored as a part of the patient's record so they can be viewed for returns or questions.



THIRD-PARTY API INTEGRATION

Bonafide's platform is built in the cloud and accessible from anywhere on any device with a browser and internet access. Bonafide collaboration begins with automatic and real-time communication via X12 with payors and vendors.

