

# MED-SOUTH OPTIMIZES SERVICES AND PATIENT OUTCOMES USING BONAFIDE.

## Situation

Med-South, Inc. and affiliates provide quality care to their patients through a variety of healthcare service offerings that include home/durable medical equipment (DME/HME), diagnostic imaging via positron emission tomography (PET), sleep disorder testing via polysomnographic services, wound care treatment, and management of various chronic disease states.

## Problem

Med-South needed software that could handle the complexity of its partnerships.

## Solution

By utilizing Bonafide and its S3 CPAP resupply services software, Med-South has been able to not only manage the complexity of their unique ownership structure but more importantly to provide optimum service and outcomes to their patients. As a leader in DME for Alabama, Med-South is well positioned to continue their growth strategy and provide maximum patient care.

*“Bonafide has been our software provider since 2016. Having a software vendor that can handle the accounting for our complex partnerships with various hospitals is very important to us. The software has provided a conduit for us to continue to grow and serve our market as the #1 leader in the state of Alabama and beyond.”*

Jamie Tidwell



## Med-South Vision

To be the preferred partner for home medical equipment, post-acute disease management, and related continuums of care.



# 20+

Joint ventured and/or affiliated with 20+ of Alabama's largest and most reputable healthcare organizations.



# 24

Physical branch locations across Alabama

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## PATIENT INTAKE



Bonafide delivers the ultimate patient intake workflow. Managing incoming patient intakes with a streamlined worklist system empowers you to make informed decisions on how to proceed with each patient.

## BILLING & A/R MANAGEMENT



Without a smart billing system, your business will be chronically under-reimbursed. Bonafide's billing software provides an array of easy-to-use web-based tools that scrub, track, validate coding, mitigate denials, and audit payer payments against payer contracts to ensure clean claims and complete payment.

## REVENUE CYCLE MANAGEMENT



Bonafide tracks all claim touchpoints with built-in reporting tools and the KPI metrics you need to make smart business decisions to improve your DSO and increase employee productivity.

## DOCUMENTATION MANAGEMENT



Bonafide's document management system is included in our seamless software at no additional charge. Our cloud-based storage makes storing, sharing and accessing digital files safe and easy and centralizes your staff job tools.

## SUPPLY CHAIN MANAGEMENT



Managing your supply chain is a delicate process and Bonafide uses advanced inventory management and on-demand planning techniques to help you make the right decisions.

## INVENTORY MANAGEMENT



At Bonafide, we have operational intelligence built into our software so that you can track every item rented or sold. This data is seamlessly exported to your General Ledger of choice so you can accurately know your margins on individual categories of business.

## DELIVERY & LIVE ASSET TRACKING



Our delivery software is user-friendly and smartphone-enabled, so there are no additional devices to buy your delivery staff. Your delivery staff can use Bonafide to collect a digital time-stamped signature upon delivery.

## ORDER TO CASH PROCESSING



Bonafide streamlines your order to cash processing by eliminating manual bottlenecks, preventing errors and establishing a smooth flow from order intake to delivery confirmation ensuring timely billing and payment.

## HOSPICE WORKFLOW & MANAGEMENT



Bonafide is the leader in managing facility customers like hospice and nursing homes. We provide a comprehensive offering that allows you to partner with your customers like never before. Bonafide's customer-facing facility portal allows them to manage orders, track order progress, and request service and pickups, all while keeping their management informed automatically.

## PATIENT RESUPPLY INTEGRATION



Bonafide provides an easy and efficient way to manage your patient resupply program. As a DME provider, you have the ability to manage patients resupply on our core platform or you can choose one of our partners for resupply such as Snapworx, Sleep Solutions Services (S3), and CMB Solutions.

## POINT OF SALE



Bonafide offers a true point of sale system that is easy to use. It allows both patient-centric transactions as well as anonymous purchases. Patient transactions are stored as a part of the patient's record so they can be viewed for returns or questions.

## THIRD-PARTY API INTEGRATION



Bonafide's platform is built in the cloud and accessible from anywhere on any device with a browser and internet access. Bonafide collaboration begins with automatic and real-time communication via X12 with payors and vendors.



To learn more, visit [Bonafide.com](https://Bonafide.com) or contact us at [info@Bonafide.com](mailto:info@Bonafide.com).

