

HME DNA

As the HME industry evolves, so too does its technology. A wide variety of systems have developed to help providers manage and adapt to change throughout their businesses.

By David Kopf

Despite the twists, turns, challenges and frustrations that HME providers have faced, they have adapted to those changes. And the software systems that providers use has changed with them. Like quickly mutating strands of DNA, the genetics of HME technology tools have adapted to a constantly changing business environment.

And as HME's DNA has changed, it has branched out. Now there are a whole variety of information technology options available to providers to help them fine tune their businesses. Need to refine your delivery management? There's a solution. Need to improve your inventory operations? There's a solution. Need to implement document imaging in order to better respond to audit requests? There's a solution.

And, of course there are the broad HME management systems that help providers manage the entirety of their businesses, as well. And as the industry has changed, those systems have added tools for responding to those changes, as well. Where they used to be claims management systems, those broad HME management systems now offer everything to advanced reporting tools to retail point of sales solutions. Truly, information technology has become HME's DNA.

To help you stay on top of the various options available to help you ensure your business adapts to changes, we're once again publishing our annual software roundup. And like last year, we have expanded that roundup to include not just the large HME management offerings, but the various specialized tools and systems to help providers deal with specific challenges.

This year, we've collected systems in these categories:

- HME Management Systems
- Accounts Receivable
- Billing/Claims
- Business Analytics
- Delivery Management/Route Planning
- Document Imaging/Management
- E-Commerce/Digital Marketing
- Inventory Management/Asset Tracking

Take a look, and see how HME's information technology DNA is morphing and changing to help providers adapt to an ever-changing healthcare and funding environment:

HME Management Systems

These are the broad business platforms that offer a wide range of features ranging from billing and claims management to operations efficiencies to inventory management, etc. They aim to provide tools that can help HME providers manage most of their business- and patient-oriented processes from a single platform.

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